



Thinking about buying or selling a home? The right agent makes ALL the difference.

Ask your potential agent the questions below to help decide if they are a good fit for your needs or if you should keep searching:

1. How long have you been working in residential real estate? _____
2. Is this your full-time job? _____
3. What real estate designations do you hold? _____
4. How many homes did you sell last year? _____
5. How many homes did you find for buyers last year? _____
6. How close were your initial price estimates to the final prices on the homes you helped buy/sell?

7. How many days did it take you to sell the average home? How did that compare to the overall market?

8. What marketing systems and approaches will you use to sell my home?

9. Will you represent me exclusively, or will you represent both the buyer and seller?

10. Can you recommend service providers who can help me obtain a mortgage, make home repairs, and help with other things I need done? Attorney? Title/Escrow company? Repairmen?

11. How will you keep me informed about the listings or sale of my home?

12. Can you provide references?

13. What is your commission? _____
14. What other costs can I expect? _____
15. What cosmetic changes/improvements do you recommend? Estimated costs? _____
16. How quickly do you return phone calls and emails? _____
17. How familiar are you with my neighborhood? _____
18. What is your business philosophy/personality? _____

HAVE QUESTIONS ABOUT CHOOSING THE RIGHT AGENT? WE CAN HELP!

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